

## Appendix F.3 | Relevant Experience

Bowling Business Strategies (BBS) Relevant Experience	
Focus Area	BBS Staff Experience and Select Project Examples
<b>Experience Serving State Governments</b>	<ul style="list-style-type: none"> <li>● Led a statewide strategic planning effort to identify gaps and strengthen capacity in the State of Delaware’s mental health and substance use disorder system of care and explore system redesign to improve access, continuity of care and achieve priority metrics</li> <li>● Serves as Project Director for the State of Delaware SUPPORT Act Planning Grant, SUPPORT Act Demonstration Grant, and Mobile Crisis Planning Grant, and provides project management support for State Opioid Response Grant</li> <li>● Working with state government in Delaware to conduct a Community-Based Mobile Crisis Needs Assessment to include a crosswalk of Delaware's current mobile crisis delivery system to Medicaid requirements; identification of additional opportunities for improvement aligned with best practices; and options to enhance the capacity of community-based mobile crisis intervention services</li> <li>● Provides subject matter expertise in the design of Pennsylvania’s behavioral health value-based payment and community-based care management initiatives, working with state staff and behavioral health managed care organizations</li> <li>● Conducted an assessment to advise the Virginia Department of Behavioral Health and Developmental Services regarding strategies to prevent and reduce violence in Virginia's psychiatric facilities</li> <li>● Designing the Academy for Leadership in Public Service, a leadership program for state agency staff to support system delivery transformation</li> <li>● Conducting statewide needs assessment and providing strategic guidance on use of Nevada’s opioid settlement funds</li> <li>● Converting Delaware’s state-run behavioral health bridge clinics to a Medicaid-reimbursable service delivery and financing model</li> </ul>
<b>Experience Serving Behavioral Health and Community Health Providers</b>	<ul style="list-style-type: none"> <li>● Supports the National Council for Mental Wellbeing’s (National Council) CCBHC Success Center in developing technical assistance for evidence-based practice implementation with CCBHCs</li> <li>● Coached a cohort of behavioral health providers in the State of New York to establish data-driven decision-making to address challenges and achieve quality improvement goals</li> <li>● Planning and implementation support, working with 6 Clinical Mental Health Counselors to launch a new mental health urgent care model with Vermont Care Partners</li> </ul>

	<ul style="list-style-type: none"> <li>• Administered a learning network for primary care practices in Philadelphia that serve low income, complex patients to adopt patient centered practices including engaging patient and family advisors and addressing staff burnout</li> <li>• Numerous projects, including communications support and technical assistance around behavioral health and primary care service planning and implementation for the Health Federation of Philadelphia</li> <li>• Provides strategic planning services to Young People in Recovery, a national organization providing life skills education to young people recovering from substance use disorder</li> <li>• Designed billing guidance and clinical workflow support to advance uptake of integrated care services, such as medication assisted treatment and behavioral health screenings in primary care</li> <li>• Designing the business and sustainability plan for a Peer Respite crisis model in southeastern Pennsylvania</li> </ul>
<p><b>Other Experience Providing Similar Services (Sustainability Planning and Assessments)</b></p>	<ul style="list-style-type: none"> <li>• Provide support to the court-appointed monitor’s annual compliance assessment of the State of Illinois’ performance under the <i>Williams v. Pritzker</i> and <i>Colbert v. Pritzker</i> consent decrees</li> <li>• Conducted a national environmental scan on behalf of the National Council to assess the impact of CCBHC implementation and developed the <u><i>Transforming State Behavioral Health Systems: Findings from States on the Impact of CCBHC Implementation</i></u> report</li> <li>• Conducted national environmental scans on behalf of the National Council to understand models for oral health and behavioral health integration and telebehavioral health</li> <li>• Conducting a national environmental scan on behalf of the National Council on models to provide behavioral health services to pregnant and post-partum women</li> </ul>

**Clients recently served by the consulting team (inclusive of BBS and selected subcontractors):**

New York City Administration for Children’s Services	Indiana Council of Community Mental Health Centers (Indiana Council)
Columbia University Social Impact Group	California Community Behavioral Health Association
Ulster County Executive (NY)	SAMHSA Opioid Response Network
Ohio Council of Behavioral Health and Family Service Providers	Hudson Valley Care Health Home
Hudson Valley Care	People USA
Coordinated Care Services Inc.	New York Children’s Coalition

Montefiore Hudson Valley Collaborative	Children's Home of Jefferson County
Sheppard Pratt Health System	Human Services Council of NYC
United Hospital Fund	Coalition for Behavioral Health in NYC
Home Centered Care Institute (Chicago)	Wisconsin Fostering Futures
Columbia University - HEALing Communities Grant (Faculty)	Epilepsy Foundation of Metropolitan New York
Westchester Jewish Community Services	Interborough Developmental & Consultation Center
Millennium Care Collaborative PPS Buffalo	Optum
Hudson Valley Community Services	Bergen's Promise
Community Partners of WNY	Mental Health Association of New Jersey
Kids Oneida	Mosaic Community Services (Baltimore)
1199 SEIU	Lenape Valley Foundation, Pennel Mental Health Center & Penn Foundation (Philadelphia)
Buffalo Urban League	Children's Aid Society
Chautauqua County Health Network	Graham Windham
Better Health for Northeast New York (PPS)	JCCA
Southern Vermont Medical Center	Children's Coalition (NY)
Behavioral Health Policy Collaborative	National Council for Mental Wellbeing
Delaware Department of Health and Social Services	Ohio Children's Alliance
Health Federation of Philadelphia	Young People in Recovery
LifeTies	HopeWorx, Inc.
Primary Care Development Corporation	Vermont Care Partners
Council of Large Public Housing Authorities	Mercer Health and Benefits (Subcontractor)
Health Management Associates (Subcontractor)	Royal Consulting Firm (Subcontractor)